

REFERENCE

Life Science

Challenges

- The company already collaborated with some suppliers, but system support was only manual weekly reports to excel. All order placements and changes had to be done manually.
- Increase the quality of data input and confirming customer orders.
- The need to lower inventory levels for both raw materials and trading goods required a better service level from the suppliers.

Acandos approach

Acando implemented Supplier collaboration for three pilot suppliers with four different collaboration scenarios in SAP SNC release 5.0 in 12 weeks:

- Supplier managed inventory with schedule agreements
- Supplier managed inventory with purchase orders
- Release process with confirmed schedule agreements releases
- Purchase order process with confirmations

The process was supported with email alert notification to both parties and PDF printed directly from the web-solution.

Effects

- The project resulted in reduced work load for the client and for the external parties.
- The speed of information increased and the quality of the input data for customer orders.
- A solid pilot implementation covering all the collaboration scenarios which the customer wanted to roll out for around 100 suppliers.
- A customer who is confident to do roll out to new suppliers without external support.
- Positive pilot suppliers both project initiation and close down.
- A successful project completed on time and budget.

The method consists of:

Pre-study with prototype and Business case development

In this step, a pre-study is carried out assessing and mapping today's process to the expectations of tomorrow. A draft prototype of a collaboration process solution in SAP is developed in our, or the clients', SAP environment. Further a business case is developed for a full scale implementation including the identification and definition of the Key Performance Indicators (KPI). The KPIs connected to the business case are further analyzed and targets are set for the future project.

Development of new solution

All suppliers or customers are not equal, meaning that there are a number of strategic and non-strategic partners that require different solutions. The development of the pre-defined collaboration scenarios should be done early in close cooperation with a few number of strategic partners to understand their processes and requirements.

The technical solution uses the SAP Net-Weaver® platform and the SCM web-based tool Supply Network Collaboration. In order to speed up the implementation, best practice scenarios are used as a basis.

Implementation of new solution

Subsequently, the new collaboration scenarios, supported by the technical solution, are implemented in the organization and externally to customer and/or suppliers. It is recommended to pilot an implementation with one or two customer/suppliers before the solution is fully implemented. Internal and external training, technical conversions and other needed go-live activities are also performed.

Continues process and KPI improvement

As soon as the KPIs and targets have been identified and agreed upon, the measurements and monitoring of the performance are ensured either by using reports in SAP or by importing figures into Excel. These measurements and analyses, are used as an input to if any, additional actions to be carried out in order to improve the KPIs. Potential actions include additional user training in the production environment and fine-tuning of alerts.

Change management and training support

In parallel with the development and implementation of new solutions a change management plan is developed. This is based upon required changes and support in terms of new roles, responsibilities and training for internal and external parties.



Acando är ett konsultföretag som tillsammans med sina kunder identifierar och genomför verksamhetsförbättringar genom informationsteknik. Acando erbjuder balans mellan hög kundnytta, kort projekttid och låg totalkostnad. Acando omsätter på årsbasis cirka 1,5 miljarder kronor och har drygt 1000 medarbetare i fem länder i Europa. Bolaget är noterat på NASDAQ OMX Nordic. Företagskulturen baseras på kärnvärdena: **Laganda, Passion och Resultatskapande.** www.acando.se

MORE INFORMATION

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